



Press Release

Date of Issue: February 2015

Semmco Ltd Wins EEF Outstanding Export Award 2015

Semmco Ltd is an owner managed, British design and engineering company offering a range of specialist services and innovative, safety-conscious access and ground support to allow airline and train operators to access and maintain their fleets. Located in Woking, Semmco Ltd provides engineering design, build and consultancy for special projects to bespoke customer requirements.

Semmco was delighted to win the EEF Outstanding Export Award at the ceremony held at Mercedes-Benz World on 3 February 2015.

Following on from relocation within Surrey, recent investment into the infrastructure and improved internal systems, Semmco now has the potential for future growth, an increasing percentage of which is exported.

With a new generation of aircraft being introduced (A380 and B787) there was a global need to develop equipment for airlines with a significant input from ME carriers (Emirates and Etihad) resulting in the design of globally innovative products.

Considerable research was undertaken using Embassies, trade missions, attending exhibitions, contacting key people in overseas airlines and obtaining referrals to establish that the need for Semmco's innovative equipment was not only needed in the UK but in Australia, Singapore and the Middle East and

emerging Eurasia. This has resulted in the percentage sales of exported products increasing for Semmco and for expected continued growth.

Exporting is not without its challenges when consideration must be given to designing and manufacturing equipment in accordance with EU regulations for the home market at the same time as ensuring Semmco products have more benefits to the export customers than the overseas competitors provided. One pay off is that any improvements in design in turn help improve the products in the UK market.

Customers such as Lufthansa go to Semmco for bespoke creative designs that are multifunctional and are the next generation of product, so saving them time and money in the long term.

Semmco is committed to quality, safety and reliability through innovative designs, while manufacturing cost effective engineered solutions.

Notes to editors

Photo Caption: Semmco Team accepting the EEF Outstanding Export Award: from left to right

Ludovic Betremieux Senior Design Engineer

Jenny Gore Accounts

Stuart McOnie General Manager

Diane Hall Buyer Planner

Tomasz Rutkowski Team Leader

Peter Heighes Internal Sales Engineer

About Semmco:

Semmco, established in 1993, is a design, engineering and manufacturing company offering a range of specialist services to the rail, aviation, industrial and military markets for service and maintenance of rolling stock, planes and specialist equipment and plant. The company is known as a UK leader for quality in its field.

Within the Rail market Semmco designs and manufactures a comprehensive range of access solutions - Rail Roof Access, Rail Access Steps, Rail Front Access Steps, Rail Modular Access Steps and Rail Fixed Gantry.

Within the Aviation market, Semmco designs and manufactures a comprehensive range of access solutions - Aircraft Engine Access, Engineer Maintenance steps, Cargo Bay Access and among other access platforms.

Providing engineering design and consultancy for special projects and bespoke customer requirements, the company is committed to quality, safety and reliability through innovative designs, while manufacturing cost effective engineered solutions.

Based in Woking, Surrey, Semmco supplies equipment across the UK and around the world.

For Additional Information

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