



Press Release

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Semmmco Ltd Finalist in International Trade Category Toast of Surrey Business Awards 2014

Semmmco Ltd is an owner managed, British design and engineering company offering a range of specialist services for access platforms, ground support equipment and breathable atmosphere escape sets, located in Woking. Semmmco provides engineering design, build and consultancy for special projects to bespoke customer requirements.

Semmmco was delighted to be a finalist in the International Trade category at the awards ceremony held at G Live in Guildford on 13 March 2014.

Following on from relocation within Surrey, recent investment into the infrastructure and improved internal systems, Semmmco now has the potential for future growth, an increasing percentage of which is exported.

Considerable research was undertaken using Embassies, trade missions, attending exhibitions, contacting key people in overseas airlines and obtaining referrals to establish that the need for Semmmco's innovative equipment was not only needed in the UK but in Australia, Singapore and the Middle East and emerging Eurasia. This has resulted in the percentage sales of exported products increasing for Semmmco and for expected continued growth.

Exporting is not without its challenges when consideration must be given to designing and manufacturing equipment in accordance with EU regulations for the home market at the same time as ensuring Semmco products have more benefits to the export customers than the overseas competitors provided. One pay off is that any improvements in design in turn help improve the products in the UK market.

Customers such as Lufthansa come to us for bespoke creative designs that are multifunctional and are the next generation of product, so saving them time and money in the long term. Ninety pieces of equipment will be delivered to Lufthansa in Malta over the next couple of years.

Semmco is committed to quality, safety and reliability through innovative designs, while manufacturing cost effective engineered solutions.

Notes to editors

Photo Caption: Stuart McOnie, General Manger of Semmco Ltd

About Semmco:

Semmco, established in 1993, is a design, engineering and manufacturing company offering a range of specialist services to the rail, aviation, industrial and military markets for service and maintenance of rolling stock, planes and specialist equipment and plant. The company is known as a UK leader for quality in its field.

Within the Rail market Semmco designs and manufactures a comprehensive range of access solutions - Rail Roof Access, Rail Access Steps, Rail Front Access Steps, Rail Modular Access Steps and Rail Fixed Gantry.

Within the Aviation market, Semmco designs and manufactures a comprehensive range of access solutions - Aircraft Engine Access, Engineer Maintenance steps, Cargo Bay Access and among other access platforms.

Providing engineering design and consultancy for special projects and bespoke customer requirements, the company is committed to quality, safety and reliability through innovative designs, while manufacturing cost effective engineered solutions.

Based in Woking, Surrey, Semmco supplies equipment across the UK and around the world.

For Additional Information

Tel: 01483 757200

Email: sales@semmco.com